

Alternators, Starters & Parts

A Polish company, located in Gdańsk and operating on the world market for starters and alternators.

A leader in the automotive aftermarket in Poland.

as-pl.com

# HEADQUARTERS GDAŃSK

# **OUR** MISSION

"Providing top-quality goods tailored to the market expectations while using state-of-the-art technologies."

#### **HISTORY**



#### 1992 company's establishment



#### 2004 creating AS brand

#### 2015 joining the TecDoc catalogue under the name AS-PL

**KNOW** 

OUR

**COMPANY** 

AS-PL Sp. z o.o. is a European company which

operates in the field of supplying parts and

electrical components for vehicles.

The company was established in 1992 in Gdańsk

under the name Auto-Starter.

Currently, the company employs over **290** qualified professionals and cooperates

with aftermarket distributors and wholesalers

of spare parts and accessories for vehicles all over the world.

Long-term cooperation and selling about

**100** countries in the world make the company

a leader in the field of supplying parts and electrical components for vehicles.



2016 the opening of a Production Plant and warehouse space of 5000 m<sup>2</sup> in Lubichowo, near Starogard Gdański



#### 2018

joining the MAM AutoCat v8 catalogue



#### 2019 the opening of a new Branch Office AS-PL Italia s.r.l.

#### 2013

a new company Headquarters and warehouse space of 5000 m² in Gdańsk



#### 2015

obtaining an ISO 9001



#### 2017

the establishment of a new Company AS-PL UK Ltd. on the British market



#### 2018

a new office for the Sales Department and another 3000 m<sup>2</sup> warehouse in Gdańsk





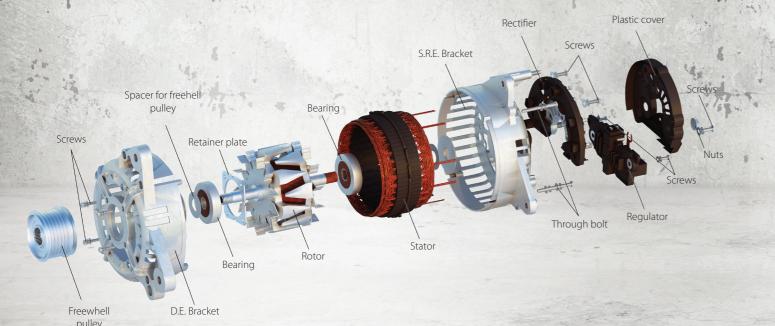












# AS-PL offers more than 3,400 types of alternators for various vehicles:

passenger cars, lorries, agricultural machines, boats, motorcycles and for the industrial market.

#### Alternator - operating principle:

An alternator is an AC used to change mechanical energy into alternating current. Inside an alternator, electric current is produced in stator windings by the rotating magnetic field of a rotor.

It is commonly used in mechanical vehicles as a source of electricity.

Nowadays, alternators are digitally controlled so their quality control requires using state-of-the-art machinery.

#### Tidbi

A battery is an inherent component of both older and modern vehicles. A battery that supplies electricity to the whole vehicle requires charging. This is where an alternator comes in handy.

The first alternator was constructed and patented by Nikola Tesla in the USA in 1891.

Currently, every single car is equipped with one.

# AS-PL offers more than 3,000 types of starters

for passenger cars, lorries, agricultural machines, boats, motorcycles and for the industrial market.

#### Starter – operating principle:

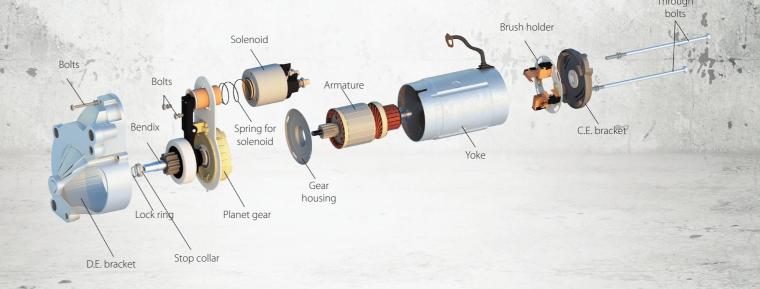
A starter is a device used to start an internal combustion engine.

Electric starters are the most common.

An electric starter is a direct current motor used to rotate the engine crankshaft and provide a proper rotational speed so as to initiate the engine's operation under its own power. Internal combustion engine starters require the greatest amount of electricity from the battery, however only for a short period while starting the engine.

#### **Tidbit**

An electric starter is necessary as internal combustion engines are unable to start on their own. Therefore, the starter has to rotate the crankshaft several times in order to enable it to start. Born in 1876 in Loundonville, USA, Karol Franklin Kettering was the inventor of the electric starter which replaced the hand crank starter.





# AS-PL offers more than 13,600 parts and components divided into the following groups:

alternator parts, starter parts, bearings and seals, ignition system components and others (machines and parts, gaskets, radial shaft seals, O-rings, brushes, etc.)

In total, the company offers

#### more than 20,000 different products

with a total of almost 450,000 reference numbers in order to provide our customers with a wide selection of original products and their replacements at favourable prices.

#### The products are divided into three product lines:

**Premium Line** 

the option addressed to the customers who are looking for the best quality. Products supplied by world-class OEM (Original Equipment Manufacturer) manufacturers and selected products of AS brand.

**Standard Line** 

the leading product line of the AS brand, option directed to the customers looking for high quality and reliable products at a competitive prices.

8 =

the line of products that merge the quality at a reasonable price.

Such a wide selection of products enabled the AS-PL company to become one of the leading suppliers (producers) in the worldwide spare parts industry.



Alternators, Starters & Parts

### **REMANUFACTURING**

In response to our customers' demands and continuous development in the automotive industry, the company introduced starter and alternator refurbishing to its range of services.

Current capacity of remanufacturing product assembly equal to around 12 000 pieces per year.

The remanufacturing process consists of a few stages, among others: a preliminary analysis of the condition and classification of the so-called product core, product selection and a final testing.









MORE THAN 20,000
DIFFERENT PRODUCTS

CONTINUOUS STOCK AVAILABILITY



# In 2004, products manufactured under the own brand name "AS" were introduced.

In **2013**, the company's main office was moved to a modern building in Gdańsk, where a warehouse with 5000 m² of storage space is located as well.

In **2016**, a modern facility was built in Lubichowo near Starogard Gdański. It houses state-of-the-art production lines and a warehouse with nearly 5000 m² of storage and administrative space. The building features innovative solutions and specialist machinery supplied by Canadian D&V Electronics (ST-16, ST-24, ST-116, ALT-98, ALT-198) and Dutch Motoplat. These testing machines were purchased in order to control and improve the quality of AS-PL's products.

Due to the dynamic growth of the company in **2018**, the trading department was moved to a new facility in Gdańsk which also has a 3000 m<sup>2</sup> warehouse.

# QUALITY CONTROL IS OUR HIGHEST PRIORITY

Goods offered by the company

# undergo strict testing procedures and meet the highest requirements

in relation to their assembly and technical parameters.

Supplying reliable products tailored to current market expectations while using state-of-the-art technologies is the company's most important goal and mission.

In 2015, the company introduced quality management systems in compliance with ISO 9001:2008 requirements The TÜV Rheinland® Certificate is confirmation that the operation of the organisation is run at high quality standards. In 2018, AS-PL positively passed the control assessing the implementation of the ISO 9001:2015 certificate.

#### In 2016, the company obtained an EAC Certificate.

This certificate confirms product compliance with the norms and standards of quality and safety applicable on markets belonging to the Customs Union; i.e. Russia, Kazakhstan, Belarus, Armenia and Kirghistan.





All alternators and starters offered by the company are tested using specialist machinery. The test results are included in the product packaging.

QUALITY CONTROL

TESTING ON MACHINES

D & V ELECTONICS ST - 16, ST - 24, ST -116, ALT - 98, ALT - 198 In order to meet our Customers' needs and expectations,

#### we created an online catalogue

that enables them to search for necessary parts quickly and easily. The catalogue is available at: <u>as-catalog.com</u> and on the company website.

To reduce our carbon footprint, we decided to not provide printed catalogues.

A specialist mobile application, AS-PL Catalogue, is available in order to facilitate selection of the proper components.

You can download it from Google Play™ and App Store®.

The "AS" brand is also available in the TecDoc™

and MAM Software Autocat v8 catalogues under the name AS-PL.











## **SUPPORT** FOR A CUSTOMER

## AS-PL Sp. z o.o.'s Customer's, apart from the final product, also receive full, tailor-made support.

We offer our Customer's an individual approach and help at every stage of the preparation of an offer.

Customer's receive a package of information related to: reference numbers, OE symbols, service numbers, product photos, information on their use, circulation of statistical data and additional technical help via the phone.

AS-PL also does its best to shape a Customer's satisfaction with a reliable, experienced and effective team as well as modern software.

# SELECTED **DEVELOPMENT DIRECTIONS**

In 2016, AS-PL became a member of the Polish Association of Distributors and Manufacturers of Automotive Parts (SDCM) which belongs to the biggest European Organisations connected with this sector - CLEPA and FIGIEFA. They have a genuine influence on different legislative decisions that concern the field at an international level.

# Currently, the organisation represents over 100 of the biggest players of the Industry and Market of automotive parts.

In 2017, this dynamic growth led to establishing a new Company, **AS-PL UK Ltd.** operating on the British market. At the end of last year, the Company became a certified member of **IAAF (The Independent Automotive Aftermarket Federation)**, which corresponds to Polish SDCM.

In August 2019, AS-PL has become the official supplier of the **Groupauto Polska** purchasing group for the largest domestic car parts distributors.

To increase the competitiveness of our offer and increase the recognition of the AS brand in this part of Europe, in November 2019 the **AS-PL Italia Branch Office** was opened. It is located in the town of Moncalieri near Turin in Northern Italy.

We participate actively in social media, such as: 🕴 🔟 🔃 in

On the occasion of the 25th anniversary of the company in 2017, there was an unconventional film: "Alternator Love Story" which can be seen on our YouTube channel.









# AS-PL participates in many automotive trade fairs both in Poland as well as around the world.

In **2001**, the Company had its debut with a booth at the International Poznań Fai

Currently, **AS-PL** exhibits its booth every year at prestigious trade fairs around the world.

In recent years, the Company has exhibited its booth in the following countries: Germany, England, Russia, Iran, Bosnia and Herzegovina, France, Holland, Algeria, Brasil, SAR, Slovenia and Italy



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